



WATER MELON FESTIVAL



2023 SPONSORSHIP KIT

MONTICELLOWATERMELONFESTIVAL.COM



Monticello-Jefferson County
CHAMBER OF COMMERCE





ABOUT THE MONTICELLO WATERMELON FESTIVAL

On behalf of the Monticello-Jefferson County Chamber of Commerce, Board of Directors, and Watermelon Festival Committee we invite you to be a part of the 72nd Annual Watermelon Festival.

A summertime tradition in Monticello since 1949, the Watermelon Festival brings out the local community, visitors and the South in everyone. Our 2022 festival was one for the record books and we are planning bigger and better things for 2023.

From pageants to parades, bed races and barbeque, this event offers small town fun for the entire family. For those who would rather not exert themselves in the summer heat, we're offering delicious food, street dancing and of course sweet slices of watermelon.

Our theme for this year is "Homegrown Happiness," and we can't wait to celebrate!

EXECUTIVE SUMMARY

DATES

June 16-17, 2023

LOCATION

Historic Downtown Monticello, Florida

ATTENDANCE

Estimated 6,000-8,000 at combined events

PRODUCED BY

Monticello-Jefferson County Chamber of Commerce

CONTACT

Katrina Richardson, TMP, Executive Director
850.997.5552 | info@monticellojeffersonfl.com

NUMBERS

WEBSITE

13,814
site sessions

9,220
unique visitors

\$24,171
revenue generated

SOCIAL MEDIA

1.02M
total reach

48.7K
Facebook and
Instagram engagement

SOUVENIR BOOKLET

5K
copies distributed

MEDIA IMPRESSIONS

6.6K
regional email blast

395K
Fun4Tally Kids website





PREMIER SPONSORSHIP | \$10,000

The Monticello Watermelon Festival Premier Sponsorship is designed for a company looking to make an impact at the regional level. Marketing benefits provide a unique and organic way to reach target markets in Monticello, Tallahassee, Thomasville, Madison and surrounding communities in South Georgia and North Florida. The following opportunities are available at the Premier Sponsorship level and additional marketing opportunities will be tailored to your organization's needs.

SPONSORSHIP BENEFITS

Business Name and/or Logo Prominently Placed on Festival Marketing Collateral

Business Logo Linked on Festival Website and Chamber Website

Sponsor Recognition on News Coverage, TV/Digital Advertisements, and Radio Advertisements

Corporate Sign/Banner Recognition

Festival Parade Float Entrance

Full Page Color Ad in Souvenir Booklet

Two Booth Spaces at Festival

Recognition and Speaking Opportunity at Festival Events

Social Media Targeting for Event

Reserved Table at Festival Kick-off Event



FESTIVAL SPONSORSHIP | \$5,000

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SPONSORSHIP BENEFITS

Business Name and/or Logo Placed on Festival Marketing Collateral

Business Logo Linked on Festival Website and Chamber Website

Corporate Sign/Banner Recognition

Festival Parade Float Entrance

Full Page Color Ad in Souvenir Booklet

One Booth Space at Festival

Social Media Targeting for Event

Reserved Table at Festival Kick-off Event



PAGEANT SPONSORSHIP | \$3,000

The Monticello Watermelon Festival Pageant Sponsorship is designed for a company looking to make an impact at the regional level. Marketing benefits provide a unique and organic way to reach target markets in Monticello, Tallahassee, Thomasville, Madison and surrounding communities in South Georgia and North Florida. There are **two** sponsorships available: The Watermelon Festival Little Girls Pageant and The Watermelon Queen Pageant. The following opportunities are available as a Pageant sponsor.

SPONSORSHIP BENEFITS

Business Name and/or Logo Prominently Placed on Pageant Marketing Collateral

Business Logo Linked on Festival Website and attached to Pageant Icon

Corporate Sign/Banner Recognition (provided by sponsor)

Full Page Color Ad in Souvenir Booklet

Recognition and Speaking Opportunity at Pageant

Social Media Targeting for Event

Two Tickets to Pageant Event



FESTIVAL EVENT SPONSORSHIP | \$1,000

The Monticello Watermelon Festival Event Sponsorship is designed for a company looking to make an impact at the regional level. Marketing benefits provide a unique and organic way to reach target markets in Monticello, Tallahassee, Thomasville, Madison and surrounding communities in South Georgia and North Florida. Available events:

- ☐ Kick Off Dinner* (2 Available)
- ☐ Bed Race** (2 Available)
- ☐ Baby Photo Contest
- ☐ Family Entertainment (3 Available)
- ☐ Street Dance (2 Available)
- ☐ Beer Garden***
- ☐ Watermelon Games
- ☐ Platform Events
- ☐ Parade Sponsorship**** (3 Available)

SPONSORSHIP BENEFITS

Business Logo Linked on Festival Website and attached to Event Icon

Corporate Sign/Banner Recognition at Sponsored Event (provided by sponsor)

Full Page Color Ad in Souvenir Booklet

Social Media Targeting for Event

*Reserved Table at Kick Off Dinner

**Includes Bed Race Entry

***Business Logo on Cups used at Beer Garden

****Festival Parade Float Entrance



SOUVENIR BOOKLET SPONSORSHIP

- ☐ **PLATINUM SPONSOR \$600**
(Premium Placement | Limited Availability)
Back Cover of Souvenir Booklet
Ad Size: 5.5" x 8.5" (with bleed 5.75" x 8.75)
Digital Ad Published to Festival Website
- ☐ **GOLD SPONSOR \$450**
(Premium Placement | Limited Availability)
Full Page Ad in Souvenir Booklet; Inside Front Cover and Back Cover
Ad Size: 5" x 8"
Digital Ad Published to Festival Website
- ☐ **GOLD SPONSOR \$400**
Full Page Ad in Souvenir Booklet
Ad Size: 5" x 8"
Digital Ad Published to Festival Website
- ☐ **SILVER SPONSOR \$225**
Half Page Ad in Souvenir Booklet
Ad Size: 5" x 4"
Digital Ad Published to Festival Website
- ☐ **BRONZE SPONSOR \$150**
Qtr Page Ad in Souvenir Booklet
Ad Size: 2.5" x 4" (Horizontal) or 5" x 2" (Vertical)
Digital Ad Published to Festival Website
- ☐ **DONOR SPONSOR \$100**
Eighth Page Ad in Souvenir Booklet
Ad Size: 2.5" x 2"
Digital Ad Published to Festival Website

All artwork should be submitted as a full color, print ready file. Please leave a 1/4" margin for text.
Acceptable file formats are .pdf, .ai, .eps, .jpg or .tif. All images should be at least 300 dpi.